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references

„Mary’s an excellent listener. Her toolbox of resources is enormous, but she doesn’t try to impose premature solutions. She listens and makes sure she understands – and sometimes it takes her probing questions to determine what it is you really need – and then she offers choices and helps you make educated decisions. Her execution is right on and she exceeds expectations. I’ll absolutely work with her again, as often as I can.

— **Pete DiSantis**
Management Consultant

We were looking for a miracle and that’s what Mary performed for us. Her recommendation got the attention of prospective customers and put our name literally in their hands. We’d been looking for a way to participate in the area’s merchant summer sidewalk celebration to remind our commercial and residential neighbors that we’ve been here to serve them since 1970. Mary helped us get the job done.

— **John Timm**
President
Timmco Insurance, Inc.

Mary always meets deadlines and often comes in under budget. She really knows her stuff and makes sure to offer products that match your needs perfectly, and she’s constantly looking out for you. Whenever she sees something that would be a good fit, she mentions it. What’s more, she’s energetic, thorough and extremely ethical; she has your best interests at heart.

— **Karen Beauchamp**
Senior Buyer & Corporate Travel Manager
Symetra Financial

Mary’s great at follow-through and follow-up. If you put a bug in her ear that you’re looking for something, she brings you a myriad of ideas to work with. If there’s ever a problem, it gets fixed. She says what she means and means what she says; I never get the feeling that she’s saying what I want to hear. She’s the first to admit it if she screws it up – which isn’t often – and if you screw it up, she’ll let you know, which is great. All in all, she’s a positive, joyful person who’s a pleasure to work with.

— **Merry Antrim**
Director of Materials Management
Mason General Hospital

Mary makes my life easier. I have a very busy job and need to be able to move things off my plate, so she’s handled all my business forms. Mary comes in, does my inventory, places my orders and gets them to me when I need them. She’s a huge help. When I need a new form, I talk it over with her, she designs a mockup, I may tweak it, and it’s done. When I needed Medicaid and Medicare forms, she did the research for me, and when prescription pads had to be brought up to code, she had them ready before I asked. Mary anticipates what I’ll need, and usually has all the answers – but on that rare occasion when she has to get back to me, I can always count on her to follow up. No loose ends. I totally trust her – and not just with forms. If I need logo tee shirts, embroidered physician’s coats or anything else, she’ll find them. I would not go to anybody else.

— **Susanne Combs**
Clinic Manager